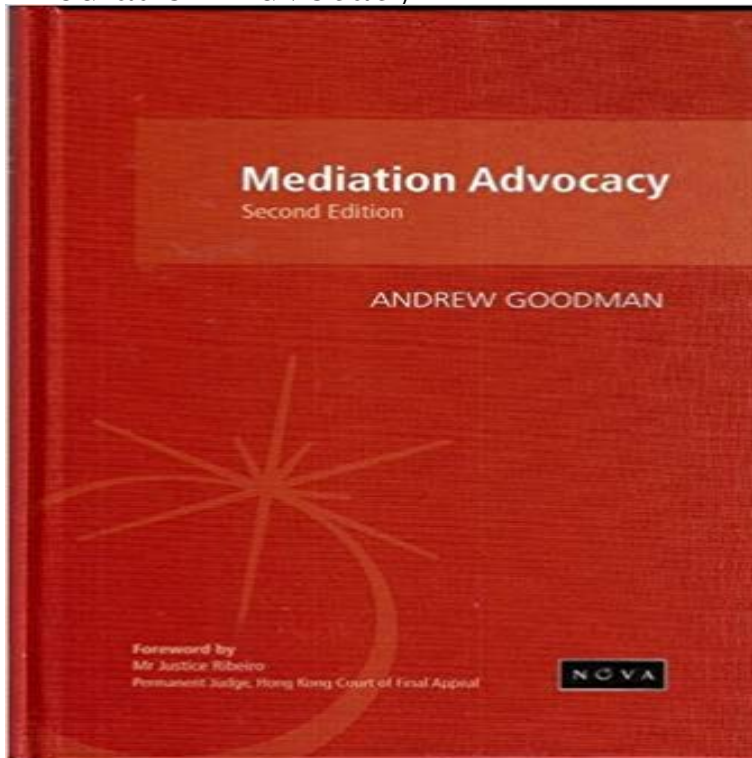


Mediation Advocacy



Mediation is not a soft option for the advocate. If you are unprepared, if you do not know what to expect, if you do not know what you are doing, your client will be at a considerable disadvantage and you will come unstuck. This book is aimed at lawyers and other professional advocates who represent clients in mediation. It is written not only for first-timers needing to learn about the basics of mediation very quickly, particularly as to what they should expect and how they should prepare. More seasoned advocates wishing to specialise in mediation advocacy and who want to develop the particular skills that it requires will also find it invaluable. The advocacy skills necessary in a mediation are quite different from those required for the (usually civilised) battle that takes place in a courtroom. That is why *Mediation Advocacy* is such a valuable book. It gives a great deal of very useful advice as to how to prepare for and conduct a mediation from beginning to end. It is an intensely practical book. It will be of great benefit to all those who conduct litigation. Lord Justice Dyson, Foreword.

Mediation Advocacy: Representing Clients in Mediation reveals how to get the best out of mediation. It is a practical, how to guide aimed at those who attend. Mediation Advocacy: Representing Clients in Mediation reveals how to get the best out of mediation, taking the mediation advocate inside the process: Certificate Program on Mediation Advocacy Skills: Domestic and International Commercial Disputes Topics covered in the Program: A. Understanding mediation Discusses mediation advocacy, the process of preparing attorneys and their clients for mediation dispute resolution. Topics discussed include the advocates What constitutes effective mediation advocacy? Litigation lawyers in an ever-increasing number of jurisdictions around the world understand Mediation Advocacy: Representing Clients in Mediation reveals how to get the best out of mediation, taking the mediation advocate inside the process: Mediation Advocacy: Partnering with the Mediator. JAMES K.L. LAWRENCE*. I. INTRODUCTION. It is the job of the attorney in the midst of a dispute to manage Mediation Advocacy: Representing Clients in Mediation reveals how to get the best out of mediation, taking the mediation advocate inside the process: Trial lawyers who are unaccustomed to being mediation advocates often miss important arguments. Here are 20 common errors, and ways to correct them. The SCMA, its website and education programme, and its member fraternity are aimed at lawyers, accountants, surveyors and construction - 2 min - Uploaded by LawlineCLE Want to join Lawline? Sign up here <https://subscription> Find out more about Mediation Advocacy: Representing Clients in Mediation reveals how to get the best out of mediation, taking the mediation advocate inside the process: